



Aerospace Logistics

Supply the Sky

The extension of your aerospace business

Aerospace Supply Chain Challenges

Aerospace industry demands are changing rapidly. Passenger service level requirements are increasing, new manufacturing technologies are being implemented, value chains are being restructured, and environmental issues are growing in importance. Maintenance, ground service and in-flight catering companies are in a continuous process of customer satisfaction and loyalty development.

Logistics is an important part of the overall aerospace value chain, both in terms of performance and cost; approximately 9-12% of the industry's market value is logistics related.

Supply the Sky – lifecycle-based logistics services

Kuehne + Nagel develops and delivers customized aerospace solutions for manufacturers, leasing companies, airlines and services companies specializing in maintenance, repair, overhaul (MRO), ground handling and in-flight services. Kuehne + Nagel's award-winning "Supply the Sky" concept covers competencies across the entire aircraft lifecycle:

Aircraft production:

- Aviation warehousing
- Production feeding
- Pre-assembly support
- Folio management

Supplier management:

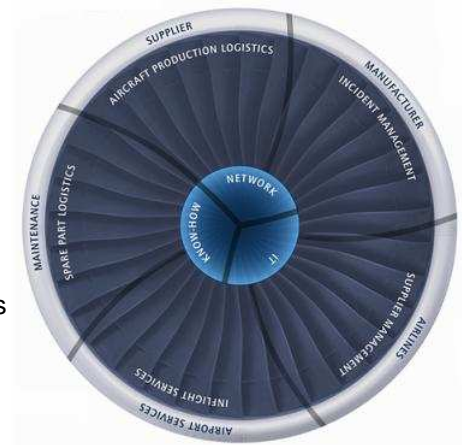
- Logistics based on assembly dates
- Fulfilment
- Order management
- Consulting

Spare-parts management:

- MRO support, driving cost, time and quality
- Purchase order traceability
- Door-to-door services
- Order management
- Repair cycle management
- Spare-parts warehousing

Specialised aerospace services:

- Incident management / AOG 24/7 hotlines
- Aircraft engine movements
- In-flight services
- Airport (duty-free) retail



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Competitive Advantages

Kuehne + Nagel's competitive advantages are based on long-term experience and proven implementation expertise:

Customer focus:

Individual solutions for individual challenges

Aerospace knowledge and experience:

Proven track record in aerospace
Dedicated regional aerospace teams
AOG services 24/7
Dangerous goods certified

Global leadership:

Seafreight, airfreight, contract logistics
Door-to-door transport of outstanding quality
Comprehensive range of integrated logistics solutions

Financial strength:

Consistent strong financial performance

Information technology:

KN Login: supply chain / network visibility and monitoring

Quality & reliability:

Highest quality, safety, health, environment and security standards through Kuehne + Nagel's integrated QSHE program
Cargo 2000 Phase 2 certified for industry-leading worldwide door-to-door shipment control and delivery reliability

24/7 Aerospace Network

Kuehne + Nagel operates a dedicated aerospace network. Located across more than 50 gateways worldwide, the company's aerospace logistics experts apply best-in-class processes and leverage powerful information technology, as well as offering e.g. round-the-clock 24/7 AOG emergency support.

Awards

In 2005, Supply the Sky, Kuehne + Nagel's innovative integrated solution for the aviation industry, was honoured by Germany's Federal Logistics Association (BVL) with the prestigious German Logistics Prize.

