Dear Valued Customer:

We’d previously outlined the changes affecting the industry as a result of the 100-percent air cargo screening mandate. Now we can provide you with an overview of experiences since the deadline went into effect – as well as outlook on what is traditionally a busy fourth quarter.

Doug Brittin, General Manager of the Air Cargo Division at the Transportation Security Administration (TSA), said:

“Based on industry-reported data and comments from airlines, the August 1, 2010, deadline for screening 100 percent of air cargo transported on passenger aircraft was met with success. According to the airlines, almost half of the cargo they currently receive is pre-screened under the Certified Cargo Screening Program (CCSP).

“While some of that volume is screened by shippers, the vast majority was accomplished by freight forwarders. Forwarders who joined the CCSP early in the process, such as Kuehne + Nagel, helped the airlines in gauging how much cargo they would still have to screen.”

Kuehne + Nagel’s own experiences are similarly positive, and are a direct result of extensive pre-planning and investment – culminating in a successful implementation prior to the August 1 deadline. Experiences with our airline partners were similar on the whole, although specific individual challenges were evident (particularly during the first weeks of implementation).

What was clear was that those direct air carriers that chose to implement the 100% screening mandate prior to the official deadline benefited from this proactive positioning, and as a result have experienced minimal negative impacts.

As we approach the fourth quarter, Kuehne + Nagel’s 11 certified screening locations are positioned and ready to screen higher volumes of cargo. Through work with many of our preferred airline partners, and at various strategic sites, we have leveraged our screening capabilities to request dedicated cargo doors and acceptance processes to ensure screened cargo is handled effectively and expeditiously.

As Kuehne + Nagel and its partners continue to meet critical delivery times, we can offer best practices to our customers to align the documentation, packaging, labeling and screening processes.

Should you have any questions, please direct them to your local Kuehne + Nagel sales representative or to our team at airsecurityinquiries@kuehne-nagel.com.

Best regards,

Kuehne + Nagel Inc.